

August 2004



A MESSAGE FROM MCAR PRESIDENT TOM MOULTON: I'd like to thank the MCAR members for their support of the Commercial Property Exchange program. It is making a difference in information sharing and cooperation among Maine's commercial practitioners. This year MCAR has been especially focused on licensing issues and commercial practice. We encouraged MAR to discuss unlicensed brokerage activity with the Maine Attorney General's office, and encourage you to report to MAR violations of unlicensed brokerage practice that you find. Earlier this year I represented MCAR in meetings with Maine's Congressional Delegation in Washington, DC, providing them with the status of commercial markets in Maine and urging their support on issues of

importance to commercial real estate. The MCAR Board of Directors considering recommending that commercial leasing require a real estate license. I am hopeful that you provided your input on a recent survey, but if not, please share your thoughts with a member of our Board. If you have thoughts on future commercial education programs you would like in Maine, please let us know. -- Tom Moulton, 2004 President, Maine Commercial Association of REALTORS® - (NAI The Dunham Group, Portland)

COMMERCIAL PROPERTY EXCHANGE (CPE) UPDATE: There are now 118 participants in the Maine Commercial Property Exchange system.

MCAR ROSTER: Enclosed with this mailing is a roster of current MCAR members and affiliates.

COMMERCIAL REALTOR® OF THE YEAR: If you would like to nominate someone to be awarded the 2004 Maine Commercial REALTOR® of the Year, please email the name and rationale to Tom Moulton at tmoulton@dunham-group.com no later than Wednesday, August 18, 2004. Criteria is: Member of MCAR, notable contributions to the commercial real estate industry in Maine in 2004.

NOMINATING COMMITTEE / 2005 OFFICERS AND DIRECTORS: The MCAR Nominating Committee will be meeting soon to consider candidates for officer and director positions on the MCAR Board of Directors. If you would like to be considered, or would like to suggest a name, please email cindy@mainerealtors.com by August 18th so the information can be provided to the Nominating Committee.

REALTOR® CODE OF ETHICS REQUIREMENT: As a reminder, the National Association of REALTORS® REQUIRES that ALL REALTORS® take a REALTORS® Code of Ethics course between November 1999 - December 31, 2004, to maintain membership. There is a free online course on the MAR website at <http://www.mainerealtors.com>, then click Education Options, that includes a commercial version of the Ethics course. You may also register to receive continuing education credit for that online course for a fee. Registration information is on the website too. The SIOR ethics course that MCAR offered on September 18, 2002, at Pineland Farms does meet that requirement and for those who completed the course it is already in your membership record. Anyone not completing the course is suspended from services on January 1, 2005, until the course is completed. This is a nationwide requirement.

AFFORDABLE HOUSING MATCHING GRANT PROGRAM: Please consider making a donation to Family Crisis Services as part of MCAR's annual efforts to help with affordable housing in Maine. Those contributions may be matched dollar for dollar by the MAR Foundation. To date, \$2700 has been raised (that will be matched) and MCAR is hoping to raise another \$1300. The funds benefit very low income women and children with housing who find themselves in violent or crisis situations. Send a check payable to MCAR with a notation "Family Crisis Services" on the bottom line of the check to 19 Community Dr., Augusta 04330.